

NEDERBURG

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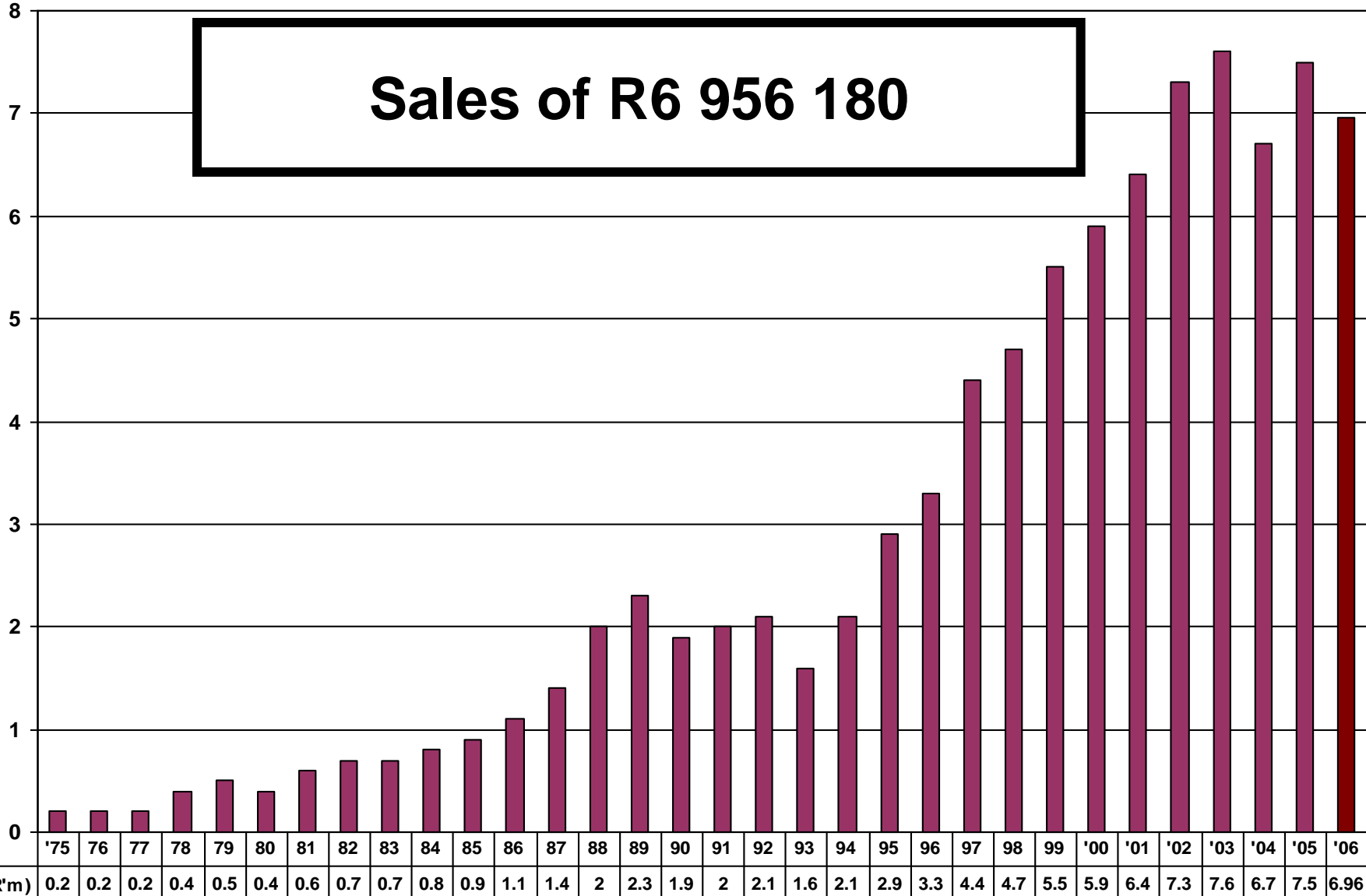


RARE SOUTH AFRICAN WINES

**2006**

# Total Auction Sales (1975 - 2006)

Sales of R6 956 180



# Summary of Prices

		2006		2005		2004	
Total Auction Sales		R 6,956,180		R 7,490,700		R 6,727,500	
		Ave Price		Ave Price		Ave Price	
Total	Cases	6,389	1,089	4,955	1,512	7,977	843
	9-Litres	4,350	1,599	3,493	2,145	6,018	1,118
Dry White Wine	Cases	1,390	764	1,057	949	1,343	493
	9-Litres	993	1,070	814	1,233	1,025	645
Semi Sweet Wine	Cases	80	656			100	370
	9-Litres	80	656			100	370
Noble Late Harvest	Cases	500	873	472	1,023	576	847
	9-Litres	246	1,775	217	2,229	294	1,660
Red Wine	Cases	3,999	1,272	3,088	1,847	5,574	958
	9-Litres	2,800	1,817	2,299	2,481	4,421	1,208
Fortified Wine	Cases	60	285	55	497	120	223
	9-Litres	30	569	28	993	60	445
Port	Cases	110	1,002	48	2,180	84	1,081
	9-Litres	63	1,763	27	3,948	42	2,162
Methode Cap Classique	Cases	250	768	135	709	180	463
	9-Litres	140	1,372	59	1,618	77	1,086
Sparkling	Cases			100	733		
	9-Litres			50	1,465		

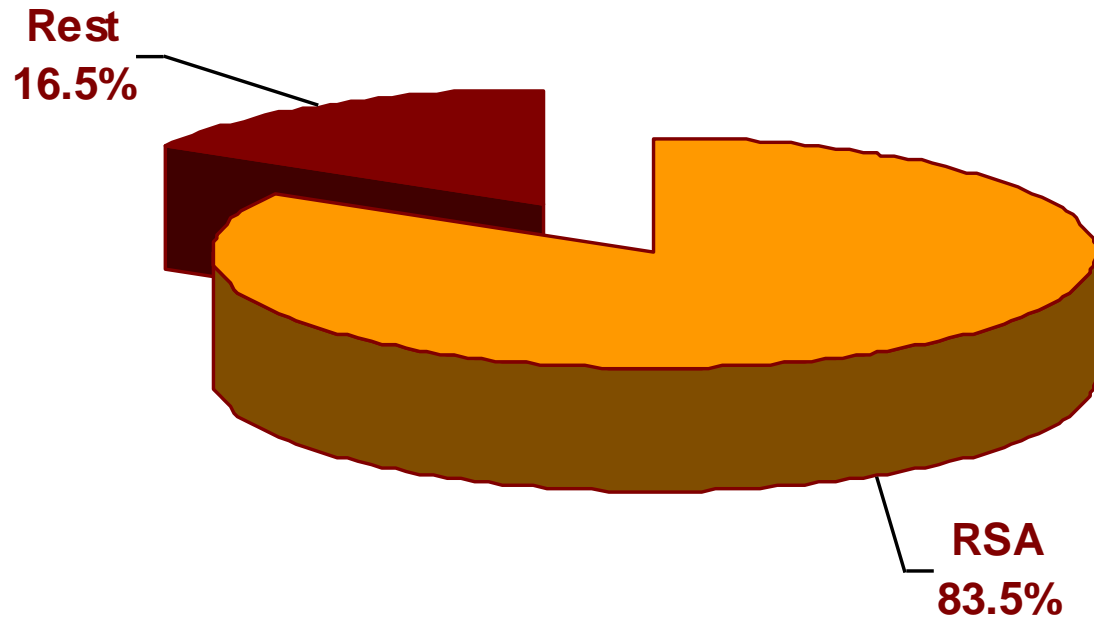
# Highest Prices Paid

Category	Year	Wine Description	Case size	Rand Price per case
<b>Dry White</b>	2003	Iona Sauvignon Blanc 2001	6X750ml	1,250
	2004	Hamilton Russell Chardonnay 2001	6X750ml	1,600
	2005	Warwick "Professor Black" Sauvignon Blanc 2004	6X750ml	4,300
	<b>2006</b>	<b>Mulderbosch Chardonnay Barrel Fermented 2002</b>	<b>6X750ml</b>	<b>1,400</b>
<b>Semi-Sweet</b>	2003	Nederburg Gewurz/ Weiss Ries. SLH Pvt Bin S354 1999	12X750ml	510
	2004	Nederburg Auction Reserve Gewurz/Weiss Ries 2000	12X750ml	410
	2005	<i>None</i>		
	<b>2006</b>	<b>Nederburg Auction Reserve Gewurz/Weiss Ries 2000</b>	<b>12X750ml</b>	<b>800</b>
<b>Noble Late Harvest</b>	2003	Klein Constantia Vin de Constance 1986	6X500ml	6,600
	2004	De Wetshof Edeloes 1998	6X500ml	1,800
	2005	Klein Constantia Vin de Constance 1986	6X500ml	11,200
	<b>2006</b>	<b>Nederburg Edelkeur (Chenin BI Noble Late Harvest) 2003</b>	<b>12X375ml</b>	<b>1,700</b>
<b>Red Wine</b>	2000	Zonnebloem Cabernet/Shiraz/Pinotage 1974 (SFW Anniv Coll)	6X750 ml	5,000
	2001	Lanzerac Pinotage 1964	6X750 ml	6,400
	2002	Lanzerac Pinotage 1966	6X750ml	12,000
	2003	Lanzerac Pinotage 1968	6X750ml	7,000
	2004	Lanzerac Pinotage 1964	6X750ml	6,200
	2005	Nederburg Selected Cabernet Sauvignon 1962	6X750ml	26,000
	<b>2006</b>	<b>Zonnebloem Cabernet Sauvignon 1966</b>	<b>6X750ml</b>	<b>8,500</b>

# Highest Prices Paid

Category	Year	Wine Description	Case size	Rand Price per case
<b>Fortified Wine</b>	1999	KWV Tanige Port (Likeurwyn) 1929	6X750 ml	3,100
	2000	Nederburg Private Reserve Port 1964	6X750 ml	2,400
	2001	Monis Collector's Port Paarl 300 Anniversary Edition 1961	6X750 ml	3,100
	2002	Nuy White Muscadel 1994	6X750 ml	410
	2003	Nuy Red Muscadel 1996	6X750ml	410
	2004	Nuy White Muscadel Full Sweet 1997	6X750ml	410
	2005	Nuy Rooi Muskadel	6X750ml	700
	<b>2006</b>	<b>Nuy Rooi Muskadel 2000</b>	<b>6X750ml</b>	<b>380</b>
<b>Port</b>	2003	Monis Collector's Port Stamp Collection 1948	6X750ml	7,400
	2004	Monis Collectors Port Stamp Collection 1948	6X750ml	12,000
	2005	Monis Collectors Port Double Stamp Collection 1948	6X750ml	14,500
	<b>2006</b>	<b>Monis Collectors Port "Stamp Collection" 1948</b>	<b>6X750ml</b>	<b>19,000</b>
<b>Meth. Cap Classique</b>	2003	MCC Sparkling Pongracz 1992	1X3 L	740
	2004	JC le Roux Pinot Noir 1990	1X3 L	530
	2005	JC le Roux Chardonnay MCC 1989	1X3 L	1,300
	<b>2006</b>	<b>Graham Beck Brut Methode Cap Classique 1994</b>	<b>4X1.5L</b>	<b>1,700</b>

# Sales: SA & Rest



# Sales per Country (2005-2006)

Country	2006			2005		
	No. of Cases	Rand Value	% of Total	No. of Cases	Rand Value	% of Total
South Africa	5,405	5,807,170	83.5	4,622	7,063,460	92.5
Belgium	147	170,500	2.5			
Ethiopia	42	43,250	0.6			
Finland	10	14,000	0.2	128	174,000	2.3
Germany	22	32,000	0.5			
Ghana				2	4,200	0.1
Ireland	22	28,800	0.4			
Japan	184	197,800	2.8			
Kenya	20	35,000	0.5			
Mauritius	62	72,800	1.1	6	21,600	0.3
Namibia	173	161,700	2.3	170	202,780	2.7
Russia	190	258,260	3.7	65	141,950	1.9
Swaziland				7	10,460	0.1
Taiwan	81	81,600	1.2			
Tanzania	24	42,600	0.6			
Vietnam	7	10,700	0.2			
West Sahara				20	14,200	0.2
			<b>6,956,180</b>		<b>7,632,650</b>	

# Top 10 Buyers

Rank		Paddle no	Buyer Name	Purchases		Rand Value		% of Total Sales
2005	2006			Lots	Cases	2005	2006	
3	1	2	Pick 'n Pay	101	1409	453,360	1,617,380	23.3
4	2	8	Cape Town Fish Market	108	976	447,510	849,760	12.2
12	3	26	Checkers	62	557	120,200	673,460	9.7
5	4	520	Makro	53	411	271,960	405,280	5.8
11	5	822	Igor Ledecy	46	190	141,950	258,260	3.7
	6	816	Kanematsu Corporation (Japan)	14	184		197,800	2.8
7	7	99	Spar Western Cape	27	162	201,240	192,800	2.8
6	8	51	Cybercellar	40	143	239,970	189,340	2.7
	9	819	BVBA Rouseu Wijnen & Likeuren	16	147		170,500	2.5
	10	523	Ultra W/Sale Liquors	17	100		127,800	1.8
<b>Total Top 10</b>				<b>484</b>	<b>4279</b>	<b>1,876,190</b>	<b>4,682,380</b>	<b>67.3</b>
<b>Grand Total</b>						<b>7,490,700</b>	<b>6,956,180</b>	



# Unsold and Withdrawn Lots

Lot #	Status	Item description	Quantity	Reserve Price
619	Unsold	Fort Simon Pinotage	10	1000
620	Unsold	Fort Simon Pinotage	8	1000
621	Unsold	Fort Simon Pinotage	4	1000
622	Unsold	Fort Simon Pinotage	4	1000
623	Unsold	Fort Simon Pinotage	4	1000
800	Unsold	Fort Simon Shiraz	10	1100
801	Unsold	Fort Simon Shiraz	8	1100
802	Unsold	Fort Simon Shiraz	4	1100
803	Unsold	Fort Simon Shiraz	4	1100
804	Unsold	Fort Simon Shiraz	4	1100

# Buyer Statistics

	2000	2001	2002	2003	2004	2005	2006
Registered	191	193	256	235	245	193	186
Successful	167	158	146	152	152	113	107
Unsuccessful	24	35	110	83	93	80	79



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