

# NEDERBURG AUCTION 2018 SALES FIGURES

By **Christian Eedes** - September 9, 2018



Total sales were just over R5.26 million for some 6 700 litres of wine (107 items from 63 producers) at this year's Nederburg Auction – a rough calculation putting the average price per litre at R785, an all-time record and an increase on the average of R725 achieved last year.

The top buyers at the 2018 Auction were Pick 'n Pay with 9% of total sales, followed by Conservation Company Singita with 5.5%, the Tsogo Sun at 4.3% and 3.7% for Big Five Duty Free making a combined total of 22.5%. In terms of country, South Africa accounted for 76% of all wines sold with the balance going to international buyers.

The highest priced item at the 2018 Nederburg Auction was a 1948 Monis Collectors Port being knocked down for R21 000 for 3 x 750ml bottles. In terms of varieties, the highest prices achieved per 750ml were:

Red – R5 000 per bottle of Chateau Libertas 1968

White – R833 per bottle of Hermanuspietersfontein Nr. 5 2012

MCC – R1 000 per bottle of Le Lude Vintage Brut Agrafe 2012

Port – R7 000 per bottle of Monis Collectors Port 1948

NLH – R1 500 per 375ml bottle Nederburg Edelkeur 1996